



THE ONLY GLOBAL LOGISTICS MARKETPLACE DEDICATED TO
CUSTOMS CLEARANCE, PORT TRUCKING, WAREHOUSING

BY FREIGHT FORWARDERS
FOR FREIGHT FORWARDERS

SECURE MORE SHIPMENTS THAN COMPETITORS QUICKER



WWW.DRAYAGESPOT.COM, WHATSAPP: +1(212)7496586

PAIN POINTS OF FREIGHT FORWARDERS

- Always Under Pressure to Cut Costs
 - Low profit margin
 - Lost business to competitors
- Work With Agents in Different Time Zones
 - Have to work late, or
 - Delayed response to customers and lost business
 - Long working hours
- Quote, Quote, Quote...No Booking!
 - Up to 80% of time on quoting wasted, low efficiency, low conversion rate
 - Don't know the market condition, quote based on outdated information
 - Reluctant to keep requesting quotes from partners



DRAYAGE SPOT CAN HELP

- Global Marketplace, Powered by AI and Deep Learning
- Focuses on Customs Clearance, Trucking and Warehousing Worldwide
 - Not on international freight, Not on inland trucking
 - Exclusively on first mile and last mile
- Connects Freight Forwarders and Port Trucking Companies Directly
 - Cut out intermediaries and unnecessary costs
 - Open quote
- Timely Port Trucking Market Information
- Instant Quote on First Mile and Last Mile Services
- Partner Review And Rating

WITH DRAYAGE SPOT, NOW YOU CAN

- Save on Port Trucking Costs
 - No intermediaries, no markups, save up to \$115 per shipment
 - No guessing on trucking costs, just business
- Save Time With Instant Quote Result
 - Respond to customers quicker
 - Save up to 80% Time wasted on meaningless quoting
 - No more anxious waiting for responses from overseas agents
- Secure More Shipments Quicker Than Competitors
 - Backed by market intelligence, quote with confidence
 - Higher quote conversion rate
 - Updated information on partners, work with confidence



SAMPLE FUNCTIONS

- Run Instant Quotes
 - Run quotes yourself and receive results instantly 24X7
 - No more anxious waiting for responses from partners overseas
 - No more worries about bothering partners with repeated quote requests but no booking



Drayage Spot

Order Management ▼ Account Management ▼ App Settings ▼

Service Information

Destination Port

Basic Information: 40' HQ, Dry Storage Container, 8000.00KG

POD Pickup Address: 1210 Corbin St, Elizabeth, NJ 07201 US

POD Delivery Address: 1241 New Windsor Rd. Westminster, MD 21158 USA , Westminster, MD 21158 US

Commodities: 0 Pallet(s).

Special Processing Note: None

[Request Auto Quote](#)

I agree to [Drayage Spot General Service Terms and Conditions](#)

[Previous](#) [Request Manual Quote](#)

SAMPLE FUNCTIONS

- Receive quote in less than a second
 - Respond to customers faster
 - Secure shipments quicker than competitors
 - Save on average up to \$115 per container
 - Save up to 80% of time wasted on quoting



Quote Result

The following quote is for your reference. The final costs will depend on bids from carriers and your choice of carrier. If you are not interested in selecting a carrier yourself this is your quote.

General

Quote #: 202505152873, Quote Date: May. 15, 2025, ETA: Jun. 09, 2025, Quote Valid For: 20 days, Transportation Distance (mile): 566.86
Basic Information: 20', Open Top Container, 17000.00Kg, Ocean Import, Direct Delivery
Pick Up From: Houston / Barbours Cut Container Terminal, Deliver To: Monahan, TX 79756
Commodities: 0 Pallet(s).
Special Processing Note: None

Transportation per Container

Pickup and Delivery (\$): 2070.00
Fuel Surcharge (\$): 30%, Total: \$621.00
Chassis (\$): 35.00 per day, minimum two days.
Open Top Container Surcharge (\$): 275.00

Common Accessorials (Accessorials are charged only when applicable. Please review carefully.)

Pre-pull (\$): 150.00
Detention at Port and at Destination (\$): 2 hours free. After 2 hours, \$75.00/Hour.
Storage (\$): 50.00/Day

Uncommon Accessorials (Accessorials are charged only when applicable. Please review carefully.)

Drop Off (\$): 2691.00
Layover (\$): 350.00

SAMPLE FUNCTIONS

- Setup Profile, Let Customers Find You, Not You Chase Customers

Customs Clearance

Ports Providing Customs Clearance Services:

Atlanta

Baltimore MD

Boston

Charleston

Charlotte

Chicago

Cincinnati

Dallas

Denver

Detroit MI

Honolulu HI

Houston

Indianapolis

Jacksonville FL

JFK Airport

Kansas KS

Los Angeles

Memphis TN

Miami

Minneapolis-MN

Mobile

Nashville-TN

New Orleans LA

New York Sea Port

Newark Airport

Norfolk VA

Philadelphia

Pittsburgh

Port Everglades/Fort Lauderdale

Portland OR

Raleigh NC

Salt Lake City

San Diego

San Francisco

Savannah

Seattle-Tacoma

St. Louis MO

Tampa FL

Washington DC

Others

Add a Port

Types of Entry:

☐ Passenger Carry On

☐ Consumption

☐ Quota/Visa

☐ Antidumping/Countervailing

☐ Immediate Transportation

☐ Immediate Exportation

☐ Permit to Proceed

☐ Trade Fair

☐ Permanent Exhibition

☐ Informal

☐ Warehouse

☐ Warehouse Withdraw

☐ Drawback

☐ Government

☐ Defense

☐ Temporary Importation Bond

☐ Foreign Trade Zone

☐ Appraisement

☐ Vessel Repair

☐ NAFTA

☐ Reconciliation Summary

☐ Others

Transportation

Ports Providing Transportation Services:

Atlanta

Baltimore MD

Boston

Charleston

Charlotte

Chicago

Cincinnati

Dallas

Denver

Detroit MI

Honolulu HI

Houston

Indianapolis

Jacksonville FL

JFK Airport

Kansas KS

Los Angeles

Memphis TN

Miami

Minneapolis-MN

Mobile

Nashville-TN

New Orleans LA

New York Sea Port

Newark Airport

Norfolk VA

Philadelphia

Pittsburgh

Port Everglades/Fort Lauderdale

Portland OR

Raleigh NC

Salt Lake City

San Diego

San Francisco

Savannah

Seattle-Tacoma

St. Louis MO

Tampa FL

Washington DC

Others

Add a Port

Hazmat and Classes

☐ Class 1.1 Explosives which have a mass explosion hazard

☐ Class 1.2 Explosives which have a projection hazard but not a mass explosion hazard

☐ Class 1.3 Explosives which have a fire hazard and either a minor blast hazard or a minor projection hazard or both, but not a mass explosion hazard

☐ Class 1.4 Explosives which present no significant blast hazard

☐ Class 1.5 Very insensitive explosives with a mass explosion hazard

☐ Class 1.6 Extremely insensitive articles which do not have a mass explosion hazard

☐ Class 2.1 Flammable gases

☐ Class 2.2 Non-flammable, non-toxic* gases

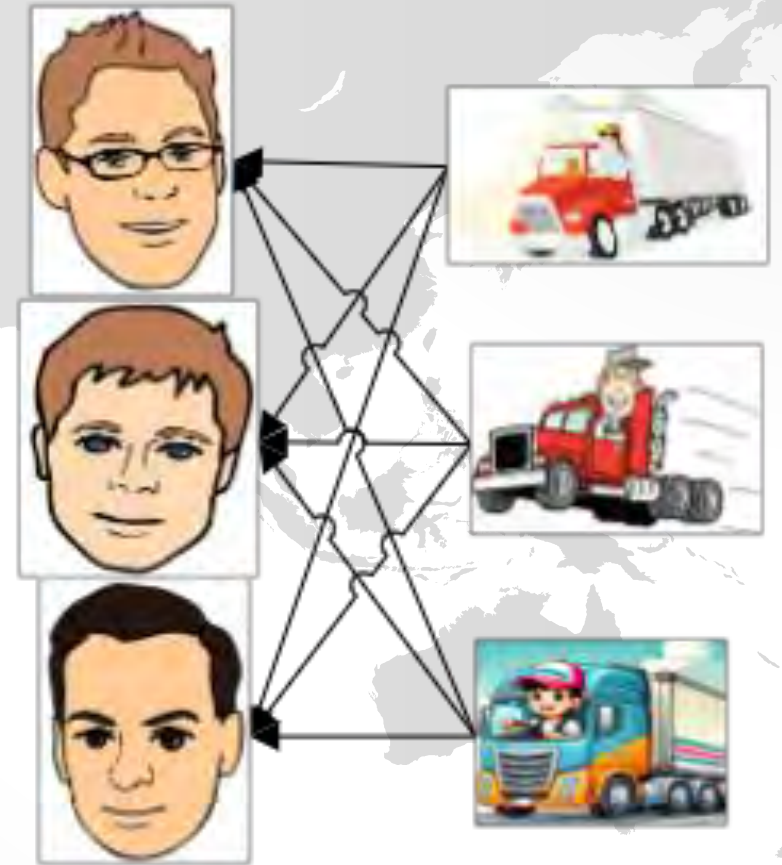
☐ Class 2.3 Toxic gases

☐ Class 3 Flammable liquids (and Combustible liquids [U.S.])

☐ Class 4.1 Flammable solids, self-heating substances, and solid desensitized explosives

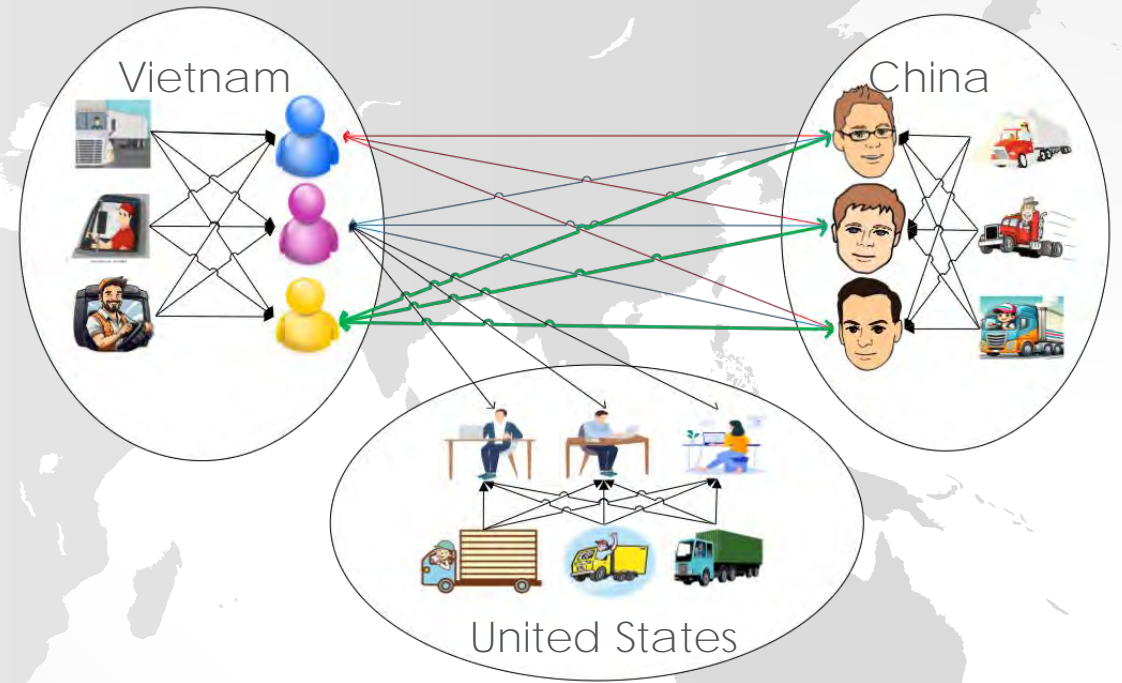
HOW DOES DRAYAGE SPOT DO IT

- In Each Country
 - Connects freight forwarders with port trucking companies directly
 - No intermediaries, no markups
 - Trucking companies submit their best quotes to freight forwarders directly
 - Fair market rates, no guessing game
 - Freight forwarders and shippers run instant quotes on first mile trucking costs



HOW DOES DRAYAGE SPOT DO IT

- Internationally
 - Run instant quotes on last mile costs
 - No destination agents involved
 - Collaborate seamlessly on shipments
 - Save up to 80% of time on quoting
 - Respond to shippers faster
 - Secure shipments quicker than competitors
 - Better partner relationship
 - Connects with agents worldwide



WHAT DO USERS SAY ABOUT DRAYAGE SPOT

- *"I've been searching for an USA agent since long time who can provide destination charges within couple of HOURS... Now we can see drayage cost estimation, customs clearance, and door delivery all in just couple of MINUTES through their portal. Now it becomes very easy for me to offer services to USA clients till door... that too at very competitive prices. "*

--AR Overseas

- *"Before using Drayage Spot, coordinating with destination agents was a constant source of delays and frustration. Now, the process is nearly seamless—we complete the same tasks in about half the time we used to spend. Time is money, and Drayage Spot helps us save both!"*

-- Kunqiao (Shanghai) Logistics Co., Ltd

- *"The automated quoting feature has been really time-saving and efficient. It allows me to respond to customers much faster and reduces the impact of time zone differences, so I don't have to worry about delays. Overall, it has made the process much smoother."*

--BJH Global Logistics Corp



Headquarter in Pittsburgh, PA USA



START YOUR JOURNEY TO A MORE PROFITABLE LOGISTICS TODAY

- For more information, contact your rep
 - Website: www.DrayageSpot.com
 - Phone: +1(412)7250880
 - WhatsApp: +1(212)7496586
 - Email: CS@DrayageSpot.com
- Headquarter: 1439 N Franklin St
Pittsburgh, PA 15233
- Branches: Shenzhen, China, Mumbai, India

